

FORD **CREDIT**

Finance for
Tourneo and Ranger.



Go Further

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Interested in financing a Ford Tourneo or Ranger? Ford Credit offers a range of finance plans whether you are a personal or business customer.

For details of the business finance plans available for all our people movers, please refer to our Commercial Vehicle Finance brochure available via ford.co.uk or from your Transit Centre.

Personal Vehicle Finance customers can compare the plans available using the table below.

PLAN FEATURES	FORD ACQUIRE	FORD OPTIONS	FORD OPTIONS CASHPLAN
Available from your Ford Dealer	✓	✓	✓
Option to own the vehicle*	✓	✓	✓
Vehicle age	New and used vehicles (age limits apply)	New vehicles only	New vehicles only
Vehicle eligibility	All Commercial Vehicles, Minibuses, Ranger and Tourneo	Ranger and Tourneos only	Ranger and Tourneos only
Finance term	Any term 24 to 48 months	24 or 36 months	24 or 36 months
Typical deposit	Zero deposit available	Zero deposit available	Advance payment (see page 3 for calculation)
Fixed monthly payments	✓	✓	No monthly payments
Optional Final Payment	Balloon option available	✓	✓
Flexible end of contract options	Renew or Retain	Renew/Retain or Return	Renew/Retain or Return
Optional maintenance/ service packages	Ask your Ford Dealer	Ask your Ford Dealer	Ask your Ford Dealer
Road Fund Licence	Included for the first year	Included for the first year	Included for the first year
Fees	Finance facility fee payable with the first monthly payment. Purchase Fee payable with the final instalment if you wish to own the vehicle at the end of the agreement		
Customer age	Under UK law, you must be at least 18 years old to enter into a finance agreement		

*Subject to all payments (including Purchase Fee) being paid.

FORD OPTIONS

How Ford Options works:



- Your deposit and the Optional Final Payment are deducted from the price of the vehicle
- The balance plus interest and fees is then split into equal monthly payments depending on the length of your agreement
- The Optional Final Payment is due at the end of your agreement
- At the end of the agreement you have the option to own the vehicle
- The Optional Final Payment is the anticipated future value of your vehicle assuming its mileage and condition is as agreed when you signed your agreement

Made a decision? Here's what you need to do next:

- Visit your nearest Ford Dealer or ford.co.uk to help you decide which Tourneo or Ranger you want to buy
- Tell us your anticipated mileage and preferred repayment period
- Ford Options customers choose the deposit they want to pay
- For Ford Options Cashplan the Dealer will calculate your Advance Payment
- Your Ford Dealer will provide you with an instant quotation
- When the finance documentation is complete, you can drive away in your new Ford vehicle

What happens at the end of your agreement?

At the end of your agreement you have three options:

- 1) RENEW:** Choose another vehicle
You can trade in your old vehicle, or sell it privately if you prefer. You must settle your account, and then you may use any excess value over your Optional Final Payment as a deposit on your next Ford vehicle
- 2) RETURN:** Hand the vehicle back
You'll have nothing further to pay, providing the vehicle is in good condition and the agreed mileage hasn't been exceeded
- 3) RETAIN:** Keep the vehicle
If you decide the keep the vehicle, assuming all payments have been made, you just need to pay the Optional Final Payment plus the Purchase Fee and it's yours to drive away

How Ford Options Cashplan works:



- The Optional Final Payment is deducted from the price of the vehicle
- Interest and fees are added to the balance and this is paid as an Advance Payment
- There are no monthly payments and the Optional Final Payment is due at the end of your agreement

FORD ACQUIRE

Our original hire purchase plan.

How Ford Acquire works:



- Your deposit is deducted from the price of the vehicle
- The balance plus any interest and fees is split into equal monthly payments

Made a decision? Here's what you need to do next:

1. Visit your nearest Ford Dealer or ford.co.uk to help you decide which Tourneo or Ranger you want to buy
2. Choose the deposit you want to pay and your preferred repayment period
3. Your Ford Dealer will be able to provide you with an instant quotation showing your monthly payments
4. Once you are happy with your quote, your Ford Dealer will submit your application to Ford Credit
5. When the finance documentation is complete, you can drive away in your new Ford vehicle

What happens at the end of my agreement?

At the end of the agreement, assuming all payments including the Purchase Fee have been made, the vehicle belongs to you.

Important information

Finance subject to status. Freepost Ford Credit. Failure to make payments on time may make obtaining credit in the future more difficult. Your vehicle may be repossessed if you do not keep up payments.

Ford Options and Ford Options Cashplan Wear and Tear policy:

When returning the vehicle its condition is assessed in accordance with our wear and tear guidelines. We can provide you with full details once your agreement is up and running

Treating Customers Fairly:

Treating Customers Fairly is a core principle at Ford Credit and forms a cornerstone of how we do business with all our customers and is embedded in our company culture. If, at any time, you believe that we have failed to live up to this principle please contact us.

Ford Credit 0345 712 5490

Calls to 0345 numbers are charged at the same rate as a standard 01 or 02 geographic number, even when calling from a mobile.

Ford Credit is a trading style of FCE Bank plc. Registered in England: No 772784. Registered Office: FCE Bank plc., Arterial Road, Laindon, Essex, SS15 6EE. FCE Bank plc. is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority under firm reference number 204469.

Your Protection:

Ford Credit is a member of the Finance and Leasing Association (FLA) and adheres to their Lending Code. You can view this code at <http://www.fla.org.uk/index.php/consumer-information/lending-code/>. The code sets out key commitments and principles that we believe are fundamental in providing excellent customer care. If you have a complaint full details of who to contact are available at www.ford.co.uk/finance/support/faqs. If your complaint is not closed to your satisfaction after a period of eight weeks, you have the legal right to escalate the complaint to the Financial Ombudsman Service (FOS) by calling 0800 0234 567 or 0300 123 9123 or by email to complaint.info@financial-ombudsman.org.uk. You can view further details of this service on www.financial-ombudsman.org.uk/consumer/complaints.htm.



Ford and BP – working together to reduce fuel consumption and emissions.



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